

**EXHIBIT B**  
**Category Budget**

| Budget Category Item            | EECBG Share (\$)     | Cost Share (\$)      | Total Cost (\$)      |
|---------------------------------|----------------------|----------------------|----------------------|
|                                 |                      |                      |                      |
| <b>Personnel:</b>               |                      |                      |                      |
| Unloaded Direct Labor           | \$ 15,451            |                      | \$ 15,451            |
| Fringe Benefits                 | \$ 6,095             |                      | \$ 6,095             |
| <b>Total Personal Services</b>  | <b>\$ 21,546</b>     | <b>\$ -</b>          | <b>\$ 21,546</b>     |
|                                 |                      |                      |                      |
| <b>Operating Expenses:</b>      |                      |                      |                      |
| Travel                          |                      |                      | \$ -                 |
| Equipment                       |                      |                      | \$ -                 |
| Materials/Supplies              | <del>\$ 53,847</del> | <del>\$ 25,653</del> | <del>\$ 79,500</del> |
| Non-Labor Contract Expenses     | \$ 53,847            | \$ 25,653            | \$ 79,500            |
| Contract Labor                  | \$ 70,000            |                      | \$ 70,000            |
| Miscellaneous                   |                      |                      | \$ -                 |
| <b>Total Operating Expenses</b> | <b>\$ 177,694</b>    | <b>\$ 51,306</b>     | <b>\$ 229,000</b>    |
|                                 |                      |                      |                      |
| <b>Overhead:</b>                |                      |                      |                      |
| Overhead                        | \$ -                 |                      | \$ -                 |
| <b>Total Overhead</b>           | <b>\$ -</b>          | <b>\$ -</b>          | <b>\$ -</b>          |
|                                 |                      |                      |                      |
| <b>Total</b>                    | <b>\$ 145,393</b>    | <b>\$ 25,653</b>     | <b>\$ 171,046</b>    |

**EXHIBIT B  
BUDGET DETAILS**

**Unloaded Direct Labor**

| Title / Job Classification |  | Maximum Rate to be Billed*<br>(\$ / Hr) | Number of Hours | EECBG Share | Cost Share | Total Cost |
|----------------------------|--|---|-----------------|-------------|------------|------------|
| Project Manager            |  | \$ 40.21                                | 200             | \$ 8,042    | \$ -       | \$ 8,042   |
| Inspector                  |  | \$ 49.39                                | 150             | \$ 7,409    | \$ -       | \$ 7,409   |
| <b>Total Direct Labor</b>  |  |   |                 | \$ 15,451   | \$ -       | \$ 15,451  |

\* Maximum salary rates are caps: The Energy Commission will not reimburse at a higher rate over the term of the project.

**Fringe Benefits**

| Title / Job Classification   |  | Maximum % Rate to be Billed* | Base (typically Total Unloaded Hourly Rates) | EECBG Share | Cost Share | Total Cost |
|------------------------------|--|------------------------------|--|-------------|------------|------------|
| Project Manager              |  | .3945                        | \$ 8,042                                     | \$ 3,173    | \$ -       | \$ 3,173   |
| Inspector                    |  | .3945                        | \$ 7,409                                     | \$ 2,923    | \$ -       | \$ 2,923   |
| <b>Total Fringe Benefits</b> |  |                              |  | \$ 6,095    | \$ -       | \$ 6,095   |

\* Maximum fringe benefit rates are caps: The Energy Commission will not reimburse at a higher rate over the term of the project.

**Travel\*\***

| Location            | Purpose | Number of Trips | People per Trip | EECBG Share* | Cost Share | Total Cost |
|---------------------|---------|-----------------|-----------------|--------------|------------|------------|
|                     |         |                 |                 | \$ -         | \$ -       | \$ -       |
| <b>Total Travel</b> |         |                 |                 | \$ -         | \$ -       | \$ -       |

\* EECBG Share: Travel is reimbursed at State rates. Higher travel costs can count as Match Share.

\*\* Trips not identified in the approved budget or listed as "to be determined (TBD)" require advanced written approval from Commission Project Manager.

**Equipment**

| Item                   | Quantity | Unit Cost | EECBG Share | Cost Share | Total Cost |
|------------------------|----------|-----------|-------------|------------|------------|
|                        |          | \$ -      | \$ -        | \$ -       | \$ -       |
| <b>Total Equipment</b> |          |           | \$ -        | \$ -       | \$ -       |

**Materials, Supplies**

| Item                                | Quantity | Unit Cost | EECBG Share | Cost Share | Total Cost |
|-------------------------------------|----------|-----------|-------------|------------|------------|
| Induction Cobra Luminaires          | 159      | \$ 500.00 | \$ 53,847   | \$ 25,653  | \$ 79,500  |
| <b>Total Materials and Supplies</b> |          |           | \$ 53,847   | \$ 25,653  | \$ 79,500  |

**EXHIBIT B  
BUDGET DETAILS**

**Non-Labor Contract Expenses**

| Subcontractor Name | Purpose                    |            |  | EECBG Share | Cost Share | Total Cost |
|--------------------|----------------------------|------------|--|-------------|------------|------------|
| TBD                | Induction Cobra Luminaires | (Qty: 159) |  | \$ 53,847   | \$ 25,653  | \$ 79,500  |
|                    |                            |            |  | \$ 53,847   | \$ 25,653  | \$ 79,500  |

**Miscellaneous**

| Item                | Purpose | EECBG Share | Cost Share | Total Cost |
|---------------------|---------|-------------|------------|------------|
|                     |         | \$ -        | \$ -       | \$ -       |
| Total Miscellaneous |         | \$ -        | \$ -       | \$ -       |

**Overhead**

| Name of Overhead      | Overhead Base* | Maximum % Rate to be Billed** | Base Cost | EECBG Share | Match Share | Total Cost |
|-----------------------|----------------|-------------------------------|-----------|-------------|-------------|------------|
|                       |                | 0%                            | \$ -      | \$ -        | \$ -        | \$ -       |
| <b>Total Overhead</b> |                |                               |           | \$ -        | \$ -        | \$ -       |

\* Base: Define cost categories used to charge Overhead rate, e.g., Total Labor, Total Direct Cost, Materials, Subcontracts, etc.

\*\* Maximum Indirect Overhead rates are caps: Energy Commission will not reimburse at higher rates over the term of the project.

**Exhibit B**  
**Budget Details**

**Contract Labor**

| Subcontractor**             | Title / Job Classification | Number of Individuals Employed in Classification | Estimated Prevailing Wage Rate* as Determined by DOL or DIR | Estimated Maximum Rate to be Billed (\$ / Hr) | Number of Hours | EECBG Share     | Cost Share  | Total Cost       |
|-----------------------------|----------------------------|--|---|---|-----------------|-----------------|-------------|------------------|
| TBD                         | Lighting Consultant        |  |   | \$ -  |                 | \$ -            | \$ -        | \$ -             |
| TBD                         | Lighting Contractor        |  |   | \$ -  |                 | \$ -            | \$ -        | \$ -             |
| TBD                         | Equipment Operator         |  |   | \$ -  |                 | \$ -            | \$ -        | \$ -             |
| TBD                         | Traffic Control            |  |   | \$ -  |                 | \$ -            | \$ -        | \$ -             |
|                             |                            |  |   | \$ -  |                 | \$ -            | \$ -        | \$ -             |
|                             |                            |  |   | \$ -  |                 | \$ -            | \$ -        | \$ -             |
|                             |                            |  |   | \$ -  |                 | \$ -            | \$ -        | \$ -             |
|                             |                            |  |   | \$ -  |                 | \$ -            | \$ -        | \$ -             |
|                             |                            |  |   | \$ -  |                 | \$ -            | \$ -        | \$ -             |
|                             |                            |  |   | \$ -  |                 | \$ -            | \$ -        | \$ -             |
| <b>Total Contract Labor</b> |                            |  |   |   |                 | <b>\$70,000</b> | <b>\$ -</b> | <b>\$ 70,000</b> |

\* Prevailing wage rates are comprised of unloaded hourly rates and qualifying fringe benefits. For more information on prevailing wage rates under Federal and California law see EECBG Application Exhibits 7 and 8 and Attachment K.

\*\*The Energy Commission must approve the executed subcontract and applicable wage determinations prior to the commencement of any work under such a subcontract.